**Fastenal®**

**Cost Savings Workshop & Golf Outing**

**THURSDAY, SEPTEMBER 18th, 2014**

**THE BLUE HERON AT BLACKTHORN**

5440 West Nimtz Parkway - South Bend, IN 46628

www.blueheronatblackthorn.com

**SCHEDULE:**

<table>
<thead>
<tr>
<th>TIME</th>
<th>ACTIVITY</th>
</tr>
</thead>
<tbody>
<tr>
<td>8:00 am - 9:00 am</td>
<td>Breakfast &amp; Coffee</td>
</tr>
<tr>
<td>9:00 am - 11:30 am</td>
<td>Cost Savings Seminar</td>
</tr>
<tr>
<td>LUNCH</td>
<td>Lunch will be served at the Blackthorn Gold Course</td>
</tr>
<tr>
<td>12:30 pm - GOLF</td>
<td>18 holes of golf immediately following lunch</td>
</tr>
<tr>
<td></td>
<td>- Scramble Golf outing including:</td>
</tr>
<tr>
<td></td>
<td>* Prizes</td>
</tr>
<tr>
<td></td>
<td>* Games such as</td>
</tr>
<tr>
<td></td>
<td>* Closest to the Pin</td>
</tr>
<tr>
<td></td>
<td>* Longest Drive</td>
</tr>
<tr>
<td></td>
<td>* Beat the Pro</td>
</tr>
<tr>
<td>Following Golf</td>
<td>Post Event &amp; Awards</td>
</tr>
</tbody>
</table>

**RSVP:**

By August 22nd to Drew Kiser at
Email: akiser@fastenal.com
Phone: 574-206-1301

This workshop will include industry best practices, Lean and Six Sigma principles, cost reduction concepts, and demonstrations of Fastenal’s lineup of inventory management solutions.

**COST SAVINGS**

Do you have company initiatives to...

- Improve Cash Flow
- Introduce Production Line Support
- Reduce procurement costs
- Eliminate non-value added activities
- Leverage costs through single sourcing and integrated supply
- Streamline commodity management
- Implement a vendor-managed inventory (VMI) program
- Document supplier performance
- Document cost savings
- Analyze ABC costing
- Switch to electronic invoicing (EDI/EFT)
- Consolidate your vendor base
- Increase inventory turns
- Reduce freight expenditures
- Reduce/redirect material handling
- Drive web-based purchasing
- Reduce direct cost by sourcing globally

**Supply chain solutions:**

- Just-in-Time programs
- Material flow evaluation
- Commodity management
- Integrated logistics
- Analyze ABC costing
- Switch to electronic invoicing (EDI/EFT)
- Consolidate your vendor base
- Increase inventory turns
- Reduce freight expenditures
- Reduce/redirect material handling
- Drive web-based purchasing
- Reduce direct cost by sourcing globally

**Bill Becker – Cost Savings Manager, Fastenal Company**

Bill Becker brings 37 years of industrial supply market experience to his current role as manager of Fastenal’s cost savings programs. In addition to directing the company’s internal savings initiatives, he consults with large, multi-site customers to help them introduce value to their supply chains through strategic buyer/seller relationships, efficient materials management, and custom cost savings programs. During this interactive seminar, Bill will discuss industry best practices for vendor managed inventory, cost savings documentation, and buyer/seller collaboration, presenting actionable ideas to streamline paper and product flow to drive down the total cost of inventory ownership.

**HOW DO YOU PREFER TO BUY?**

- Local store
- Personal service
- Inventory solutions
- Fastenal.com